



## 2013 – 2014 BUDGETING

Dear ShoreScan Customer,

June 22, 2013

Thank you again for the support and continued business into your next budget.

To prepare for another great year of saving documents and the time to find them, please consider the following.

A quote has been supplied to help you calculate the cost for ShoreScan in the coming year.

If you're interested in the **wide format scanner**, please book it **ASAP** and get a deposit in. The best months are when students are available to help.

**DON'T be startled by the numbers...** It's very easy to do 400 (20 a day for 4 weeks) scans in a month. At the end of the day, you've now given permanent storage with NO additional cost, free access and total security to 400 wide format scans for about \$3.80 per page. **THAT'S a DEAL.** And the documents have stayed on premise and you know exactly how they are named.

If you're looking to **add file cabinets**, take advantage of the savings while they last. All we need is the Service Agreement and set it up in July. Remember the pages aggregate to avoid overage fees.

**Scanning, Training and Planning Help:** Because we are all very busy, we forget stuff all the time. Take a day to sit with me to go over the program. The information we share will make the program that much more valuable and we will get a chance to scan a ton of stuff. Highly recommended....

Don't forget to order the **back-up CD each calendar year**. A great way to streamline the dozen disks in the safe.

Any questions, please call me or send me an email. Cell: 410-703-8888 or [ken@shorescan.com](mailto:ken@shorescan.com)

Thank you.

*Ken Carlsen*



## 2013 – 2014 BUDGETING

ShoreScan Solutions

DATE: JUNE 22, 2013

DESCRIPTION OF SERVICE(S)	QUANTITY	PRICE	TOTAL
Service Renewal Fee (up to 3 file cabinets)	1	\$495.00	\$495.00
Basic Service: 2,500 pages per month upload capacity.	12	\$95.00	\$1,140.00
Total			\$1,635.00

**The following section is a-la-cart and can be scheduled as you see fit.**

Installation of a second File Cabinet 50% saving off the regular set up price.	1	\$1,447.50	
Additional File Cabinet: Page Upload Fee: 2,500 pages (per additional File Cabinet)	12	\$79.00	
Consolidated Back Up DVD: All 12 months in one. Billed December	1	\$195.00	
Scanning, Training, Planning Help (recommended quarterly) & \$0.05 per page	1	\$350.00	
Wide Format Scanner Station on-site for big plats, maps and plans SEE NOTE	1	\$1,000.00	
Wide Format Scan PDF file upload service – optional – per hour.	1	\$65.00	
Small Format Scan Station Rental (includes 2,000 page of upload)	1	\$395.00	
Client Connect – per person: training to get them access to your information	1	\$25.00	
iTern Foundations: Training Session (per hour... typically 2-3)	1	\$150.00	
Extra Pages (recommend budgeting an additional 10,000 pages for projects)	\$0.03	\$300.00	

**Scanners**

Add a scanner(s) from the Price Guide

<b>Basic Service and Renewal Fee:</b>	<b>\$1,635.00</b>
<b>Add in Optional a-la-cart Services:</b>	
<b>Total Budget for 2013-2014:</b>	

\* It's only pre-booked and installation with payment must be done by July 30, 2013  
 Regular price will be \$1,447.50... SAVE \$289.50

**Project Scanning – iTern Foundations:** There will be an hourly fee for training iTerns. When iTerns are used, consider the rental of a small scan station and calculate the additional pages they may upload to the system. One pair of iTerns uploaded almost 10,000 pages in a month.

**NOTE:** Wide Format Scanners are booked months in advance. To secure your month. Please contact me and send a deposit of \$250.00.

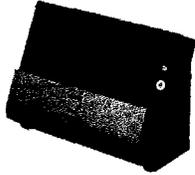
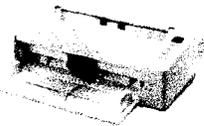
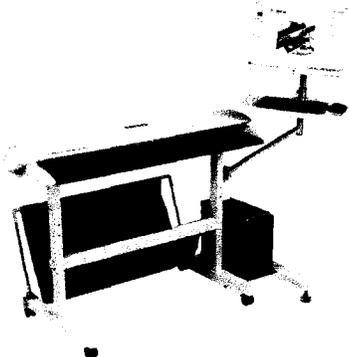
Please contact Customer Service at 877-774-7226 with any questions or comments.

**Thank you for your business!**

# ShoreScan Solutions™

## Scanner Price Guide

Factory Authorized Dealer for Canon and Kodak Digital Imaging

Scan Volume	Image	Description	Price
LOW DR-C125		<p><b>Canon</b></p> <p>20 pages per minute, letter, legal, duplex and auto sensing size. Color and B&amp;W scanning. Daily Volume: 1,000 pages Priced delivered, configured, installed with training. Capture Perfect Software: 1 year advance replacement</p>	<p>\$695.00</p> <p>Tax not included Delivered, installed &amp; configured</p>
MEDIUM DR-M140		<p><b>Canon</b></p> <p>40 pages per minute, letter, legal, duplex and auto sensing size. Color and B&amp;W scanning. Daily Volume: 4,000 pages Priced delivered, configured, installed with training. Capture Perfect Software: 1 year advance replacement</p>	<p>\$1,295.00</p> <p>Tax not included Delivered, installed &amp; configured</p>
HIGH DR-6010c		<p><b>Canon</b></p> <p>60 pages per minute, letter, legal, duplex and auto sensing size. Color and B&amp;W scanning. Daily Volume: 7,000 pages Priced delivered, configured, installed with training. Capture Perfect Software: 1 year advance replacement</p>	<p>\$2,895.00</p> <p>Tax not included Delivered, installed &amp; configured</p>
Wide Format ColorTrac SC42e		<p> <b>Colortrac</b> Our Business Is Your Image</p> <p>42" wide format scanner includes stand, PC SmartWorks EZ Software and Monitor.</p> <p>13 inches per second B/W 6 inches per second color</p> <p>Rental Program includes complete set up, delivery, 2 fragile document envelopes for safe scanning. 2,000 free uploads</p>	<p>\$11,995.00</p> <p>Tax not included Delivered, installed &amp; configured</p> <p>RENTAL</p> <p>\$1,000.00 per month: Unlimited Scans</p>

Legacy (or existing) scanners which are compatible with eBridge can be configured to the system for a fee. Network scanners such as multi-function Ricoh \ Xerox machines are not directly compatible, but can be used.